

QuickBooks Seminar

We have partnered with General Business Services (GBS), one of the area's leading accounting firms, to offer QuickBooks training classes.

The classes will be organized by Damar Group and presented by a professional GBS accountant.

The 2-day seminar is scheduled for March 30 & 31 -- less than a month away! Call our academic registrar, Ann Thompson, at 410.290.7000 for details.

Linux Gets Noticed

Linux has been gaining market share in the Intel server market over the past year, partly because it is much cheaper than Windows NT.

I use a Linux file server to supplement our two Novell NetWare servers. The Linux system is over 4x faster than our NetWare machines, and the Linux software cost less than \$40 for our unlimited user license.

If you've got a WinNT or NetWare LAN, you better look at Linux.

PageMaker Tip

Save disk space and reduce the size of PageMaker publications by occasionally using the "Save As" command. Press <Ctrl-Shift-S> and keep your same filename.

Learn tips like this in our PageMaker class on March 25th & 26th.

Internet Marketing Tip

The easiest ways to get prospective clients to repeatedly visit your site is to create a message board that encourages online conversations. See ours at dgl.com/msg.

Learn tips like this in our Internet Marketing class, March 9th.

Upcoming Classes



Here's a short list of our most popular classes. Call Dave or Ann for a list of all our classes.

Windows 95/98/NT, Lvl 1 . 3/3, 4/12
Word, Lvl 1 3/5, 4/5
Word, Lvl 2 3/22, 4/23
WordPerfect, Lvl 1 call for dates
Excel, Lvl 1 3/12, 4/8
Excel, Lvl 2 3/24, 4/30
Excel, Lvl 3 call for dates
Quattro Pro, Lvl 1 call for dates
PowerPoint, Lvl 1 3/10, 4/14
PowerPoint, Lvl 2 3/29, 4/29
Access, Lvl 1 3/4, 4/7
Access, Lvl 2 3/18, 4/27
Netscape, Lvl 1 3/9, 4/13
Internet Marketing 3/9, 4/13
Website Dev, Lvl 1 3/19, 4/15
Website Dev, Lvl 2 3/19, 4/15
PageMaker, Lvl 1 3/25 & 3/26
Act!, Lvl 1 3/16
Project, Lvl 1 call for dates
QuickBooks 3/30 & 3/31

Customers Speak Out

"This will be a big help at my job."

Bessie Morris, Severn Savings Bank

"Best class I've ever attended!"

Lynn Hall, Spectera

"The atmosphere is conducive for learning. The people are always courteous and professional. I will be taking several more classes here at Damar Group." *Bob Williams, UPS*

"Good course! Great teacher!"

Lisa Pires, BOMI Institute

"All my questions were answered; even on my particular situation."

*Christine Harcourt,
Mason, Ketterman & Morgan*

Strategic Internet Conference

We will host an international strategic Internet conference in the Washington, DC area this spring.

The focus of the conference is to discuss the applications of electronic commerce technology, including secure transactions, online advertising, and development of new markets.

Watch for additional details in the next few weeks.

Springy Keyboards Better

A study conducted at Lawrence Livermore National Laboratory reports that users of keyboards with "springier" keys are less likely to suffer symptoms of repetitive strain injury - a precursor of carpal tunnel syndrome. Details at dgl.com/itinfo/1999/it990211.html

Don't Spam In Virginia

Virginia passed a law that makes it a crime to send unsolicited electronic mailings, or spam, on the Internet.

If You Don't Train, Don't Complain!

Our certified instructors love to travel. With a kit bag full of training materials and a nose for all things techno, DGL's trainers present our standard classes as well as specialty seminars anywhere, anytime.

Call Dave Murphy or Ann Thompson, 410.290.7000, to arrange an onsite software training seminar for your staff. Remember, **if you don't train, don't complain.**

Subscriptions

To add or remove a subscription, call 410.290.7000. Previous editions: dgl.com/docs/pce.html.